



INVESTING PRIVATE CAPITAL & EMPOWERING GROWTH, SINCE 2012

Garibaldi Blue Investment Company is a family-owned, long-term business owner, backing purpose-led companies and entrepreneurs since 2012.

15+

YEARS
EMPOWERING
PARTNERSHIPS

20

PORTFOLIO
COMPANIES ·
CANADA & US

40+

INVESTMENT
TRANSACTIONS

4

INVESTMENT
STRATEGIES

WHO WE ARE

Our mission is to empower growth among our people, partners and communities, creating long-term compounding value in business and in life, and having fun along the way.

We do this by investing in, partnering with, and working alongside proven companies and entrepreneurs who are headed to their next level. We focus on long-term growth.

Why? We love business. We are here to learn, create deeper connections, and build great companies.

OUR INSPIRATION

We take inspiration from British Columbia's **Garibaldi Provincial Park**, a 190k hectares wilderness park located near Vancouver, Canada with over 15 peaks at upwards of 2,678 m, over 90 km of hiking trails, numerous glacier lakes, and wondrous views & natural surroundings.

INVESTMENT STRATEGIES *Family-owned private capital, invested directly since 2012, across 4 investment strategies*

Food & Consumer Brands

Empowering purpose-led brands to their next level, built on more than a decade of building food companies.

Transportation & Logistics

Building an acquisitive community of specialty carriers, and the infrastructure behind them.

Growth Ventures

Minority partnerships, funds and co-investments that widen our network and our view of what's next.

Industrial Real Estate

Owning the single-tenant industrial real estate our operating companies run on.

WHAT MAKES US UNIQUE

- **Relentless commitment** to building strong teams, thriving organizations, and exceptional partnerships, with 15+ year track record. Focus on direct investing and working alongside entrepreneurs to build long-term compounding value, having directly led over 40+ investment transactions in operating companies, growth ventures and industrial real estate.
- **Dynamic portfolio** of focused investment strategies, across growth-stage and mature-stage companies, both minority and majority ownership, with demonstrated track record of value creation.
- **Community** of highly productive, trusted, and seasoned business leaders and knowledge partner relationships with unique skills and proven services: including, manufacturing & operations, financial, legal, tax, accounting, debt financing, and equity investing. That is, an ecosystem to empower our people and companies to grow and thrive.

OUR VALUES Discipline · Better Way · Deeper Connection



DEREK SENFT
MANAGING PARTNER
Vancouver, Canada

"The measure of a partnership is how easy it is to get to fair."

WHAT WE'RE LOOKING FOR

We are seeking to acquire a mature business generating \$2 to \$5 million EBITDA, based in Western Canada.

- **Focus:** food & consumer brands; transportation & logistics and manufacturing businesses
- **Situations:** founder or family succession, minority & majority, growth capital

Food & Consumer Brands

Empowering purpose-led brands to their next level, built on more than a decade of building food companies.

FLAGSHIP *Great Coffee Within Reach*



Level Ground

MAJORITY OWNER • 2026

Victoria, BC. Specialty coffee roaster, sourcing from fair trade small-scale farmers and co-operatives since 1997.

We have been building food and consumer brands companies since 2014. Most recently Garibaldi Blue acquired a majority interest in **Level Ground Coffee Roasters**. Additionally, Derek Senft Co-Founded and is Managing Partner of the **Founders Group of Food Companies**, a group of meat, seafood and specialty food manufacturers and distributors across Canada and the US, from Great Lakes freshwater fish to Pacific Northwest beef, as well as gourmet chocolate gifts.



More than a decade inside food plants, supply chains, and national customer channels in retail and foodservice is the foundation we now bring to purpose-led consumer brands: companies people choose for what they stand for, led by entrepreneurs headed to their next level.

FOUNDERS GROUP OF FOOD COMPANIES *Derek Senft, Co-Founder & Managing Partner, since 2014*



Rainier Pure Beef Co.

Pacific Northwest beef processor offering organic, grass-fed and conventional beef from regional ranchers.



Sierra Meat & Seafood

Reno, Nevada specialty meat and seafood processor and distributor serving restaurants, hospitality and retail across the western US.



Seattle Fish Co.

Denver, Colorado seafood and gourmet provisions distributor, established 1918. "We sustainably feed people."



MacDonald Meat Co.

Pacific Northwest custom ground beef and burger manufacturer servicing the Pacific Northwest.



Presteve Foods

Wheatley, Ontario processor of Great Lakes freshwater fish, including perch, pickerel, whitefish, and smelt.



Totally Chocolate

Custom engraved, packaged and branded chocolate gifts and confections.

EMERGING BRANDS *Purpose-led consumer brands headed to their next level*



Magic Scoop

All-in-one greens and daily nutrition wellness brand, now extending into hydration.



BZZZ Bombs

Better-for-you energy gel made from raw honey, sea salt electrolytes and organic guarana.



Tractor
EVERYDAY
HEALTHY FOODS
Tractor

Everyday healthy foods, served across Vancouver.

PAST INVESTMENTS



OLÉ Cocktail Co.
EXITED 2024

Premium ready-to-drink tequila cocktails and mocktails.

Freshstone Brands

Freshstone Brands
EXITED 2020

Supplier of ready-to-eat, fresh prepared foods to the Canadian and U.S. markets, serving the retail, foodservice and contract manufacturing channels.

Transportation & Logistics

Building an acquisitive community of specialty carriers, and the infrastructure behind them.



Overland Blue
Transport Group



OCTS

Overland Blue Transport Group is an acquisitive, growing community of specialty transportation carriers, including OCTS, the largest intermodal and specialty transportation & logistics provider in Alberta. Acquired by Garibaldi Blue & Tricor Pacific Capital in 2013, and led by Managing Partner, Derek Senft.

LOGISTICS INFRASTRUCTURE

Through the Overland Group, we are developing a 160-acre industrial site in Calgary, AB, neighbouring the CN logistics park, alongside the OCTS Acheson facility.

Growth Ventures

Minority partnerships, funds and co-investments that widen our network and our view of what's next.



Merchant Opportunities Fund
FUND



Kensington Venture Fund III
FUND



YieldPoint Stable Value Fund
FUND



Spira Equity Partners
FUND



Mahler Machining
DIRECT



First Quartz
DIRECT



Veritree
DIRECT

THINKIFIC

Thinkific
DIRECT

Garibaldi Blue Investment Company invests and works directly alongside proven companies and entrepreneurs of industry who are headed to their next level, with a focus on long-term growth.

Growth Ventures includes minority partnerships, fund commitments and co-investments that widen our network and our view of what's next.

Industrial Real Estate

Owning the single-tenant industrial real estate our operating companies run on.



Garibaldi Blue Property Partners (GBPP) invests in the industrial real estate associated with related-party operating companies. Typical properties are single-tenant, 35k–300k sqft, located in Canada and the US. GBPP is a minority shareholder of 16 industrial properties across Canada and the U.S. and encompassing over 1.3 million sq.ft.

For sellers: we can own the building alongside the business.



TRICOR PACIFIC CAPITAL

AFFILIATION

Founded in 1996, **Tricor Pacific Capital** ("Tricor") is a leading Canadian family-owned, private equity firm based in Vancouver.

Tricor invests its own capital in a diverse group of operating companies, real estate, and other investments. Tricor builds winning partnerships in pursuit of shared dreams, holding its investments intergenerationally to create a lasting impact on the lives of its partners, employees, families, and communities.

Here, Derek Senft serves as Managing Director where he contributes to Tricor's strategic planning, business development, capital deployment, and oversight of certain investment partnerships.

COMMUNITY



little
warriors

*Proud supporters of the **Binners' Project** and **Little Warriors***

Garibaldi Blue supports local social enterprises and philanthropic ventures to drive meaningful, lasting change within our communities. Most recently, Garibaldi Blue, in partnership with the Senft Family Foundation, has championed Binners' Project and advocated for Little Warriors, organizations that understand the unique needs of their localities and address them with agility and care.